



**FREIGHTOSCOPE<sup>®</sup>**

Digital Freight Forwarding Software & Solutions



# Contents

Our mission & Company Values	3
Why FREIGHTOSCOPE	4
Team FREIGHTOSCOPE	5
Products	6
Integrations	7
Freight Management System (FMS)	8
Freight Management System (FMS) Cont.	9
Rate Management System (RMS)	10
Rate Management System (RMS) Cont.	11
Branded Customer Portal: RMS Added Feature	12
Air/Sea Shipment Tracking	13
Electronic Airway Bill (E-AWB)	14
The FREIGHTOSCOPE Journey	15





## Our mission

FREIGHTOSCOPE was created to transform the freight forwarding industry through digital innovation. With deep industry insight, we saw the need for smarter, modernized solutions. Our mission is to provide seamless integrations, robust security, and peak operational efficiency, empowering freight forwarders worldwide to lead in this digital era.

That’s why we’ve developed four powerful solutions, designed to help forwarders move faster and make data-driven decisions. We ensure our tools evolve, setting the pace for progress in a dynamic industry. We invite you to join us as we continue to pave a new path in digital freight forwarding.

## Company values

The FREIGHTOSCOPE team is with you every step of the way—from sales to implementation and beyond. With 24/7 global support, we deliver fast, effective solutions, understanding the critical nature of freight forwarding. Our commitment is to help you achieve your goals while maintaining affordability. We’re always open to discussions to ensure the best fit for your needs. Core values guide us throughout your entire FREIGHTOSCOPE journey, ensuring excellence and trust at every turn.

<b>Client Experience</b>	<p><b>We’re with you every step of the way:</b></p> <p>At FREIGHTOSCOPE, we are driven to address the gaps we identify in the industry, with a strong focus on customer support. That’s why we are committed to going above and beyond for each client—from the first conversation through implementation, ongoing support, and beyond. Our dedicated team is available 24/7 to meet your needs, proactively checking in to ensure you’re consistently supported and achieving success.</p>
<b>Time Efficient</b>	<p><b>Your time is our priority:</b></p> <p>Our team of seasoned freight forwarding professionals understands the demands on your time and the importance of efficiency. That’s why we’ve streamlined every step—from training to implementation—to be as seamless and time-efficient as possible. Our modern, user-friendly solutions make onboarding straightforward, allowing us to integrate smoothly with your workflow and move at your pace to meet your unique needs.</p>
<b>Cost Effective</b>	<p><b>Tailored pricing to fit your needs:</b></p> <p>The digital freight forwarding industry can be costly, and many clients have shared their hesitation in embracing digital solutions due to high expenses. At FREIGHTOSCOPE, we prioritize affordability and flexibility. We’re committed to discussing cost-effective solutions tailored to your needs, without binding you to restrictive contracts. Instead, we offer monthly payment plans and other adaptable options to make the transition to digital seamless and accessible.</p>



# Why FREIGHTOSCOPE

You may be asking, "Why choose FREIGHTOSCOPE over industry leaders?" The answer is clear. Our solutions are purpose-built to address the gaps we've identified in the digital freight forwarding industry. We've listened to freight forwarders like you to understand how we can enhance your business efficiency. Our focus on creating modern, user-friendly, and efficient solutions is what sets us apart from other options.

 <b>FREIGHTOSCOPE</b>	<b>OTHERS</b>
Built with a forwarder's mindset	Built from the carriers' point of view
Modern, secure, and user-friendly	Limited flexibility and customizations
Scalable architecture	Slow implementation and onboarding, often outsourced
Constant innovation and upgrades	Little to no innovation and upgrades
Cost effective solutions	High costs (hidden fees)
Fully cloud based platform	Complex & old user interfaces, needs extensive training
24/7 live and lifetime support	Lack of customer support (one and done!)
Tailored and personalized attention	Grouped into millions of other clients
No need for spreadsheets	May still have to rely on spreadsheets for manual work
Affordable implementation cost	High implementation cost & fees



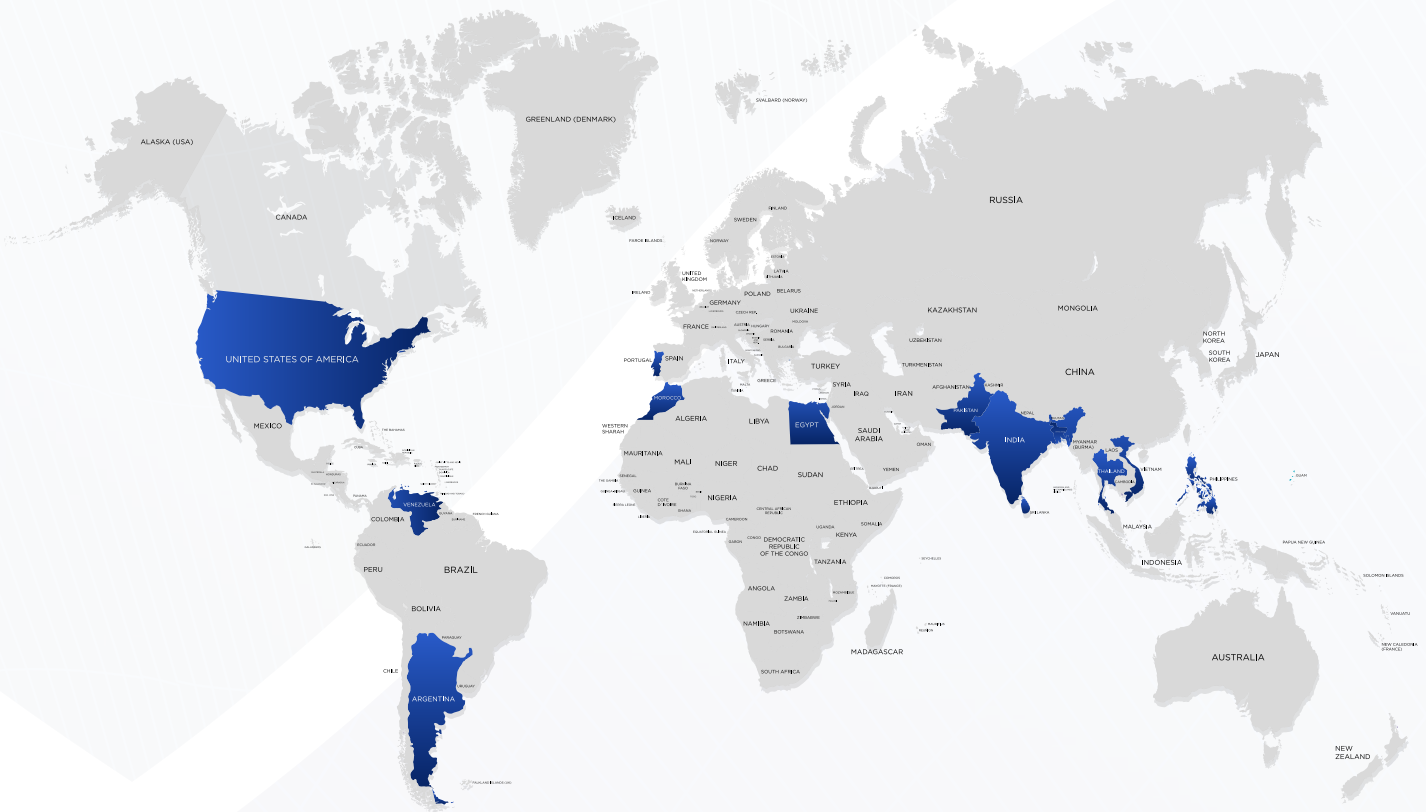
# Team FREIGHTOSCOPE

Our global teams, spanning sales, implementation, onboarding, support, marketing, and management, ensure seamless communication and superior support for clients and prospects, regardless of their location.

Our team is rapidly expanding across the globe, and we expect to have a strong presence worldwide soon. As a FREIGHTOSCOPE client, you'll have direct access to our dedicated teams.

- Management
- Sales
- Marketing
- Onboarding
- Implementation
- Development
- Client Success

These connections ensure you receive the highest level of service at every stage.





## Products

After extensive research, FREIGHTOSCOPE identified significant gaps in the digital freight forwarding industry. To address these, we've developed four essential solutions designed to help freight forwarders worldwide operate more efficiently and drive continuous business growth, **with even more products launching soon**. Utilize the solutions best fit for your business, or the full suite.



### RATE MANAGEMENT SYSTEM

Manage your AIR, FCL, LCL, rates and quotes all in one platform

FREIGHTOSCOPE® Full System



### FREIGHT MANAGEMENT SYSTEM

Manage your sales, pricing, operations, documentation, billing, all in one platform



### AIR/SEA TRACKING

Track any container or AWB for all your export or import shipments



### ELECTRONIC AIRWAY BILLS

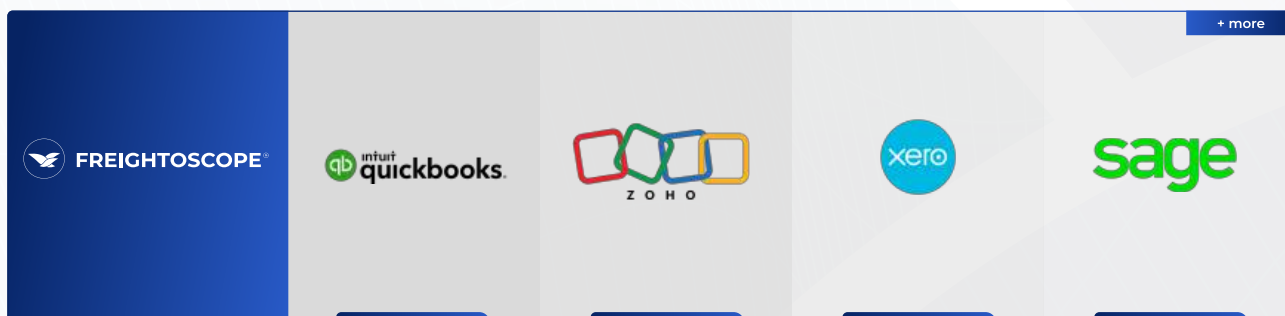
Transmit your AWB & manifest details electronically to 160+ airlines worldwide





## Easy integrations- just ask us!

Our solutions offer seamless integration with various systems, including accounting platforms like QuickBooks, Zoho, SAGE, and Xero. Additionally, we provide direct connectivity with over 100 air and shipping lines. To explore the integration options for your desired product, please contact us, and we'll be happy to assist you.





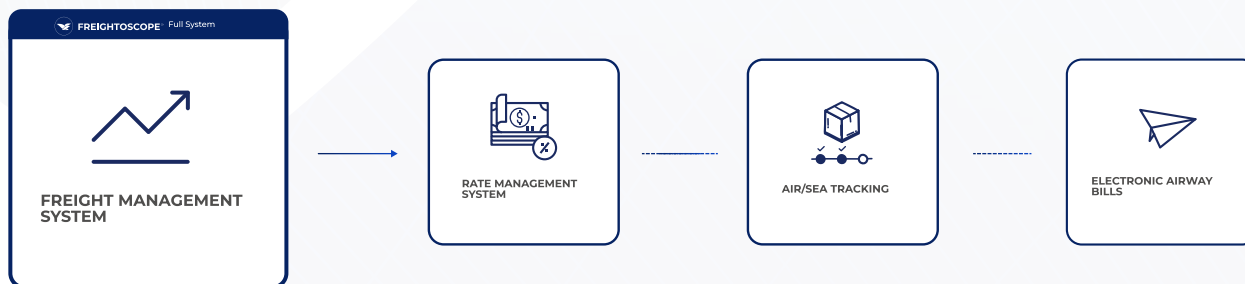
## Freight Management System (FMS)

FREIGHTOSCOPE's Freight Management System (FMS) offers a comprehensive, cloud-based solution designed for global freight forwarders. It covers pricing, sales, operations, documentation, and more—bringing all essential tools together on one platform for seamless management.

<b>Contract and Rate Management:</b>	Upload and manage carrier contracts, SPOT rates, and agent rates
<b>Instant Quoting:</b>	Provide immediate quotes to customer and agents
<b>Seamless Booking:</b>	Facilitate shipment bookings with customers
<b>Shipment Management:</b>	Create and oversee export/import shipments across air, sea, and inland modes
<b>Workflow Planning:</b>	Plan and manage shipment workflows efficiently
<b>KPI Monitoring:</b>	Track pricing and operational key performance indicators
<b>Automated Tracking:</b>	Receive automated tracking updates for air and sea carriers
<b>E-AWB Integration:</b>	Send electronic Air Waybills to over 160 airlines worldwide
<b>Invoice Management:</b>	Efficiently handle customer and supplier invoices
<b>Accounting Integration &amp; Sales Module:</b>	Integrate with your preferred accounting system for sales management
<b>Comprehensive Reporting:</b>	Access detailed operational and management reports
<b>Global Compatibility:</b>	Support for multiple currencies, locations, and languages
<b>Branded Customer Portal:</b>	Offer a customized portal for your customers

## All solutions in one cloud-based platform

FREIGHTOSCOPE's cloud-based Freight Management System (FMS) integrates Rate Management, Air/Sea Tracking, and e-AWB into a single platform. Accessible globally without downloads, it supports multiple languages and currencies, enabling unrestricted operations for freight forwarders.





# Advantages of the Freight Management System

FREIGHTOSCOPE's Freight Management System (FMS) offers a comprehensive, cloud-based solution designed for global freight forwarders. It covers pricing, sales, operations, documentation, and more—bringing all essential tools together on one platform for seamless management.

- ✓ Comprehensive Tracking: Full shipment visibility to prevent losses
- ✓ Improved Communication: Seamless collaboration between shippers and carriers
- ✓ Streamlined Operations: Simplifies booking, invoicing, and includes a **sales module**
- ✓ Integration Capabilities: Integrates smoothly with existing setups
- ✓ Data Security: Security is our priority. FREIGHTOSCOPE ensures data protection
- ✓ Efficient Training: Intuitive interface ensures a quick, hassle-free learning experience
- ✓ Cost Effective: Flexible monthly payments. No long-term contracts required

## Learn more about FREIGHTOSCOPE's FMS

Explore our [website](#) or [YouTube channel](#) at your convenience to learn more about our Freight Management System. For any questions, our team is always available and ready to assist—don't hesitate to reach out.

The screenshot displays the 'DEMO FORWARDER' dashboard. On the left is a dark blue navigation sidebar with icons for Dashboard, Customer, Operations, Pricing, Agents, Admin, Masters, Sales, Pricing, Operations, and Reports. The main dashboard area features a 'User-friendly dashboard' with a 'No. of Trade Lines' KPI card showing 23 lines (+28% previous: 18). Below this is a 'Top 5 Customers (Profit)' bar chart showing profit in USD for five categories: ARTE B-1A (8,329), ABC US Corporation (3,079.5), ABC Customer (1,409), DCL Engineering Bus, and ACE CARMO (77.52). To the right, a 'Customizable, high-visibility KPI's' section includes buttons for '2 Items selected', 'Create Quotation', 'Compare', and 'New rates Available', along with a currency dropdown set to 'USD'. Below these are transport mode buttons for 'Air', 'Sea', and 'Search History'. At the bottom, a 'Modern, easy-to-navigate buttons and flexible text boxes' callout points to a form with fields for 'Ship Part', 'Ship Type', and 'Quantity', and an 'Add Customer' button.



## Rate Management System (RMS)

FREIGHTOSCOPE's Rate Management System (RMS) is a leading solution, empowering freight forwarders to efficiently manage FCL, LCL, Air Contracts, and SPOT rates all from one streamlined dashboard. With access to hundreds of major carriers, you can upload, search, quote, and compare rates in under 10 minutes. Advanced analytics enable you to track performance and make data-driven decisions to optimize results.

<b>Rate Management:</b>	Upload and manage carrier contracts, SPOT rates, and agent rates
<b>Unified Platform:</b>	Access Air, FCL, and LCL rates in one place
<b>Rate Comparison:</b>	Instantly search and compare multiple rate options
<b>Quick Quoting:</b>	Send quotes to customers and agents in minutes
<b>Booking Creation:</b>	Seamlessly create and manage customer bookings
<b>AI-Powered Quotes:</b>	Automate email processing for quote requests (BETA)
<b>System Integration:</b>	Connect with your preferred TMS or ERP systems
<b>ADDON Branded Customer Portal:</b>	Display rates to your customers/agents in a white-labeled, customized portal

## Swift, informed rate search

Navigating Rate Management with FREIGHTOSCOPE is seamless. Below is an example of the process for managing sea freight rates.

The screenshot illustrates the workflow for searching and comparing sea freight rates. Key elements include:

- Search Bar:** Labeled "Effortlessly search Air and Sea rates", it includes tabs for "Air", "Sea", and "Search History".
- Results Cards:** A card for CMA CGM is shown, with a callout "View cards from multiple sources".
- Filters:** A sidebar with various filters is labeled "Filter with multiple options".
- Summary Pop-up:** A pop-up window titled "Total Charges" shows a breakdown: Total Charges: \$ 1,823; Freight: \$ 675; Origin Charges: \$ 628; Dest Charges: \$ 620. It is labeled "View all charges and select".
- Comparison Tools:** A button bar shows "3 items selected", "Create Quotation", "Compare", and a currency dropdown set to "USD". A callout "Quote or compare- Pick currency" points to this area.
- Comparison Table:** A table at the bottom right compares selected rates from different carriers, labeled "Compare selected rates for quotation".

# Advantages of the Rate Management System (RMS)

FREIGHTOSCOPE's Rate Management System (RMS) has gained widespread popularity for its ease of use, quick implementation, seamless integration with existing systems, and user-friendly interface. Below are key advantages shared by our clients.

- ✓ **Dynamic Pricing:** Get real-time rates to stay competitive
- ✓ **Cost Efficiency:** Automates pricing, reducing errors, and saving time on quotations
- ✓ **Analytics:** Provides insights and dashboards for better pricing decisions
- ✓ **Carrier Accessibility:** Seamless access to 100+ air and sea freight carriers
- ✓ **Data Security:** Security is our priority. FREIGHTOSCOPE ensures data protection
- ✓ **Efficient Training:** Intuitive interface ensures a quick, hassle-free learning experience
- ✓ **Cost Effective:** Flexible monthly payments. No long-term contracts required
- ✓ **Integration Capabilities:** Integrates smoothly with existing setups

## Connect with 100+ Air/Sea carriers

FREIGHTOSCOPE's carrier network and coverage are expanding daily. As we grow, so do your options. [Visit our coverage page](#) anytime to explore our extensive air and sea freight carriers. If you don't find the carrier you're looking for, simply reach out—our list is continually updated to meet your needs.



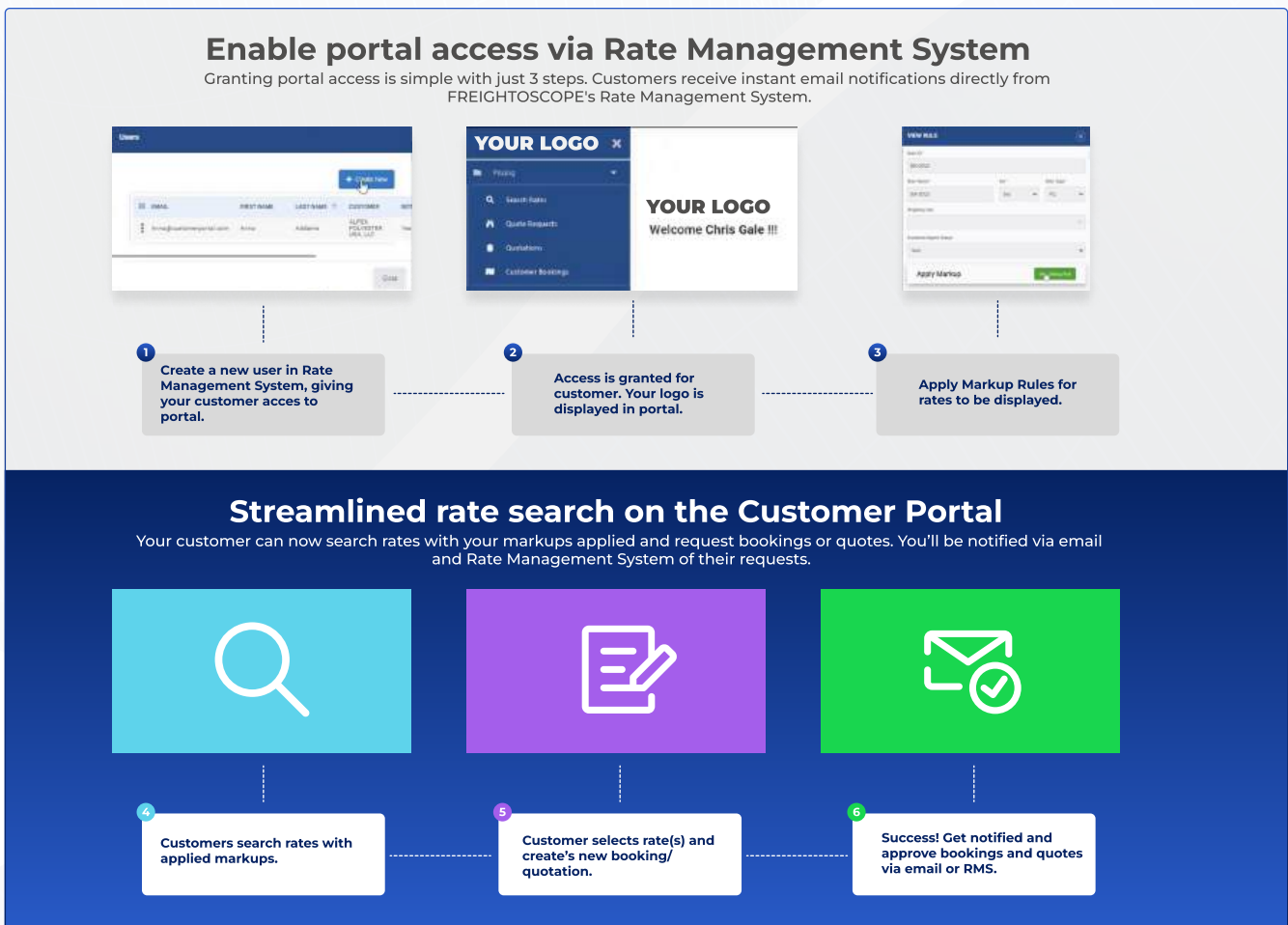


## Branded Customer Portal

Our systems are designed to simplify the lives of freight forwarders and enhance the experience for your customers. FREIGHTOSCOPE's Branded Customer Portal creates a direct, white-labeled communication bridge between you and your customers, featuring your company's logo and branding. Your customers can easily view selected rates and quotes anytime, anywhere, speeding up your global sales process. By leveraging the Rate Management System, you control which rates are visible in your portal, offering a seamless digital experience that builds trust and drives success for your business.

<b>Branded and Customized:</b>	Showcase your logo and branding in a white-labeled portal
<b>Customer Connection:</b>	Streamlined communication with customers and agents
<b>24/7 Sales Access:</b>	Display you rates to your customers and agents 24/7

## How does it work?





## Air/Sea Shipment Tracking

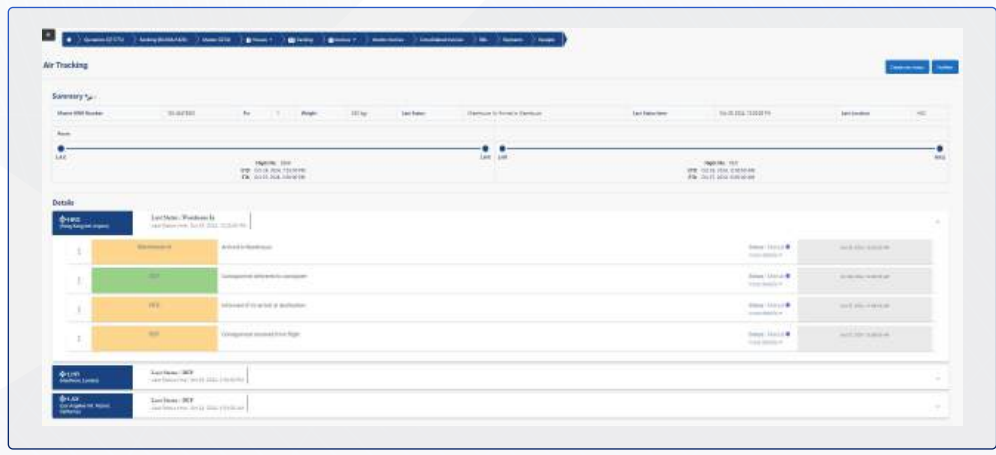
Transform the way you manage shipments with FREIGHTOSCOPE's Air/Sea Tracking System. Say goodbye to searching multiple carrier websites—gain real-time visibility, control, and peace of mind with comprehensive, up-to-the-minute tracking of your cargo.

<b>Comprehensive Container Tracking:</b>	Track any container across all major shipping carriers effortlessly
<b>Global Air Waybill Tracking:</b>	Track any AWB for any airline with unparalleled precision
<b>Seamless API Integration:</b>	Quickly implement APIs for efficient connectivity
<b>Extensive Carrier Network:</b>	Access data from over 100 leading air and shipping lines worldwide

## Advantages of Air/Sea Shipment Tracking tool

Transform the way you manage shipments with FREIGHTOSCOPE's Air/Sea Tracking System. Say goodbye to searching multiple carrier websites—gain real-time visibility, control, and peace of mind with comprehensive, up-to-the-minute tracking of your cargo.

- ✓ **Uniform Tracking Information:** Access comprehensive tracking updates in a single, unified dashboard
- ✓ **Improved Visibility:** Get real-time updates right on FREIGHTOSCOPE. Stop searching carrier websites.
- ✓ **Integrate with your TMS/ERP:** FREIGHTOSCOPE's Air and Sea Tracking Solution integrates seamlessly with platforms like Cargowise, Freightify, and Magaya.
- ✓ **Premium tracking with AIS:** Access real-time tracking and terminal details for your cargo in transit.
- ✓ **Data Security:** Security is our priority. FREIGHTOSCOPE ensures data protection










## Electronic Airway Bills (E-AWB)

Embrace the future of air cargo management with FREIGHTOSCOPE's advanced Electronic Airway Bill (E-AWB) solution. Streamline your air freight communications and connect seamlessly with over 160 airlines worldwide, bridging the gap for exceptional efficiency and connectivity.

<b>Global Airline Connectivity:</b>	Connect with 160+ airlines across the globe for seamless operations
<b>Instant Messaging Capability:</b>	Send FWB and FHL messages in real time with ease
<b>Simplified API Integration:</b>	Integrate effortlessly with user-friendly APIs designed for efficiency
<b>ICS2 Compliance:</b>	Ensure seamless EU customs compliance

## Advantages of E-AWB Solution

Transform the way you manage shipments with FREIGHTOSCOPE's Air/Sea Tracking System. Say goodbye to searching multiple carrier websites—gain real-time visibility, control, and peace of mind with comprehensive, up-to-the-minute tracking of your cargo.

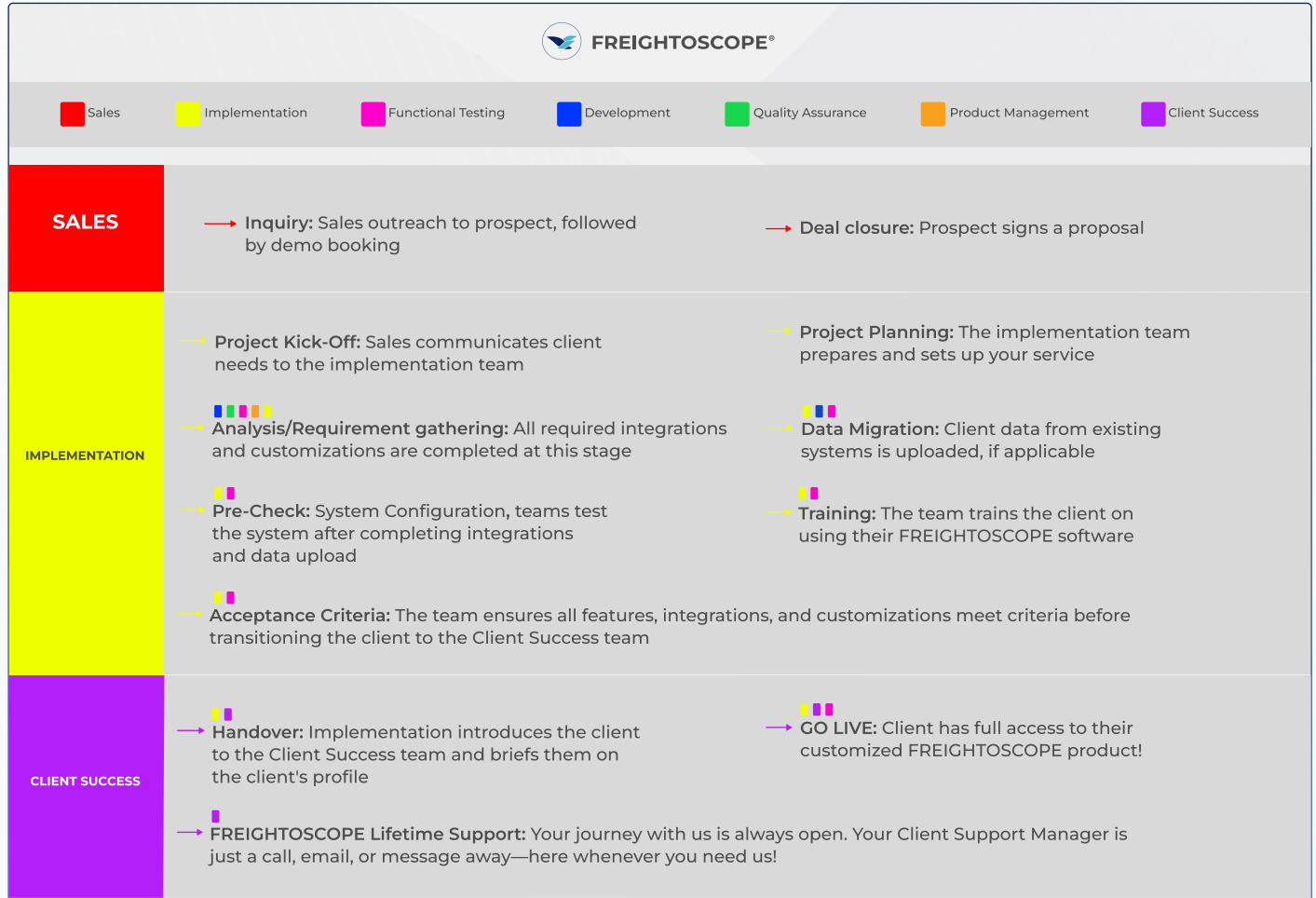
-  **Send E-AWB:** Submit your airway bill and receive real-time updates from over 160 airlines worldwide
-  **Save on Carrier Fees:** Cut handling fees, eliminate errors, and accelerate processing with streamlined efficiency
-  **Go paperless:** No need to sort through paperwork or contact airlines—access everything you need in FREIGHTOSCOPE
-  **API and web options available:**
-  **Data Security:** Security is our priority. FREIGHTOSCOPE ensures data protection





## The FREIGHTOSCOPE Journey

Efficiency is a cornerstone of the FREIGHTOSCOPE team. That's why our process—from initial sales to live client onboarding—is designed to be highly streamlined and effective. Here's a breakdown of the typical journey with us. Keep in mind, however, that each client's needs are unique, so your specific process may vary from what's shown here.



## FREIGHTOSCOPE Lifetime Support

In the software industry, questions and challenges inevitably arise. As a FREIGHTOSCOPE client, you have our commitment to always be accessible to you. We build a lasting relationship where you can reach out confidently, knowing our team is here to support you whenever you or your team needs assistance.

